BIRCHWOOD MALL 4350 24TH AVENUE, BOX 4350 FORT GRATIOT, MI 48059

BIRCHWOOD MALL is a single-level, enclosed, regional mall in Port Huron, Michigan. It is the largest regional mall in the "Blue Water" region, serving three counties and two countries (U.S. & Canada). The mall is anchored by Macy's, jcpenney, Sears, Target, and Younkers and is home to many national retailers such as Hollister, Aéropostale, American Eagle Outfitters, Gymboree, Bath & Body Works, Victoria's Secret and Ruby Tuesday. Amenities include an antique carousel, 10-screen theater, 450-seat food court and water-themed children's soft play area.

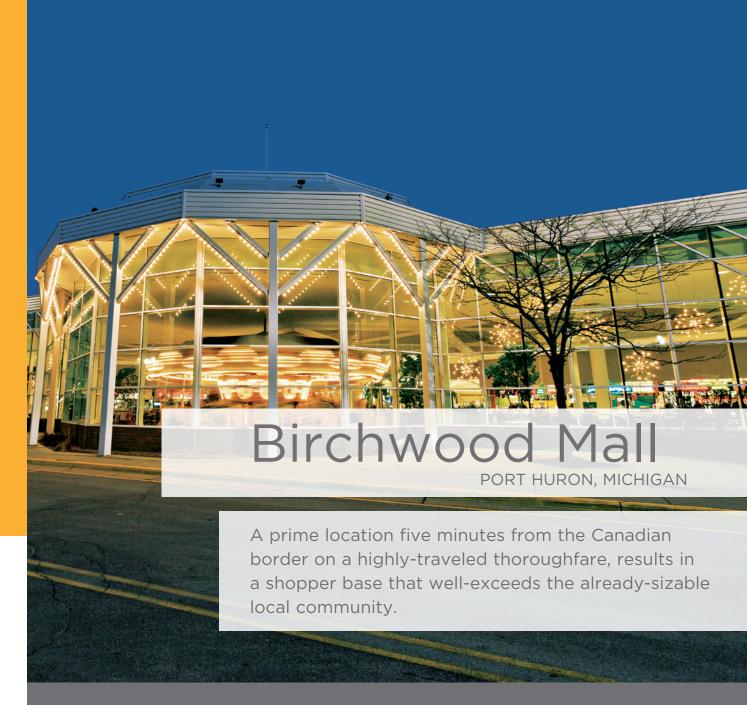


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### BIRCHWOOD MALL

HIGH TRAFFIC STRONG TENANT MIX INTERNATIONAL DRAW

THE LARGEST
REGIONAL MALL IN
THE "BLUE WATER"
REGION, SERVING
CUSTOMERS FROM
THREE COUNTIES
AND TWO COUNTRIES
(U.S. & CANADA).

5 COMPELLING REASONS TO LOCATE HERE

#### **International Draw**

 5 minutes from the Canadian border, Birchwood Mall offers unique national retailers, such as Target and many others, which generate significant Canadian shopper traffic to the center.  Favorable exchange rates fuel increased Canadian purchasing, which accounts for approximately 30% of overall mall sales.

#### **Expansive Captured Trade Area**

 Birchwood Mall is the largest regional mall in the area. U.S. customers travel from 40 miles and Canadian customers travel from over 75 miles, resulting in a shopper base that well exceeds 250,000 customers living within 20 miles.

#### **Strong Vehicular Traffic**

 The mall faces M-25, the major North/South thoroughfare in town with over 45,000 cars passing in front of Birchwood Mall on a daily basis.

#### **Solid Anchor Lineup**

 Birchwood Mall is anchored by Target, Macy's, Younkers, jcpenney and Sears, which cumulatively produce over \$60 million in annual sales.

#### **High Sales Generated by Core Tenants**

 Tenants such as Aéropostale, American Eagle Outfitters, Bath and Body Works, Hollister, Victoria's Secret and others have proven track records of success at Birchwood Mall.



### TRADE AREA PROFILE

# MALL INFORMATION

# 20-MILE RADIUS

**2010 Population** 9251,677

**2015 Projected** 251,919

**2010 Households** 99,421

**2015 Projected** 101,447



2010 Population 272,0192015 Projected 272,314



**2010** Households 106,963 **2015** Projected 109,040



**2010 Average HHI\*** \$58,874 **2015 Projected\*** \$60,499



**2010 Median Age\*** 39.0

Market Port Huron, Michigan

**Description** Single-level, enclosed, regional shopping center

**Anchors** Macy's, jcpenney, Sears, Target, Younkers.

**Total Retail Square Footage** 725,000

Parking Spaces 4,104

**Expanded** 1991, 1997

**Opened** 1990

**2010 Median Age\*** 39.1

**2010** Average HHI\* \$58,370 **2015** Projected\* \$59,939

#### **Daytime Employment**

**3-mile Radius** 9,069 **5-mile Radius**\* 24,022

Source: United States Data Only Population Estimates are a combination of 2010 U.S. Data an 2006 Canadian Data. U.S. Data Source: Claritas, Inc. Canadian Data Source: Tetrad

Located on I-94 and I-69 to M-25, North 3 miles

